

Tomorrow will be wood & low carbon

CORPORATE 2024 PRESENTATION





LIVING HARMONIOUSLY WITH THE NATURAL WORLD. TODAY AND TOMORROW.

This image was generated using artificial intelligence. When we asked it about the visual interpretation of our purpose, it came up with this image: the tree at the centre, wood for living, and people living together in harmony with nature around them!

I'm certain of one thing: the future is wood and low carbon.

Wood is more than just a technical solution. It is the signature of environmental performance, with style. It's a low-carbon material that creates emotion and can be used to create projects that reflect your personality. In fact, we see it everywhere: furniture, hotel and restaurant fittings, buildings, decks, decorations, etc. It has become a real trend for a good reason: its performance means you can do more with less. Wood is therefore a responsible material that offers reliable, efficient and economically rational solutions.

Our aim is to use wood to provide affordable environmental solutions for your projects.



BENJAMIN BODET

General Manager ISB Group

FROM PINAULT TO ISB

1962. François Pinault founded Etablissements Pinault, specialising in northern woods. The company diversifies into timber processing and trading and becomes PBM.

2003. Pinault Bois Matériaux (PBM) was bought by the British group Wolseley.

2015. Management buy out Wolseley's timber business. ISB was born. The "Innovation et Solutions Bois" adventure begins.



*Revenue and volume 2023

THE WOOD & LOW CARBON REFERENCE

LOW CARBON FOR EVERYONE

A specialist in wood solutions in France, the ISB Group selects the best woods and manufactures reliable, sustainable products to provide low-carbon solutions tailored to the needs of the construction, design and industrial sectors. But above all, ISB is driven by its passion for wood. A natural, renewable, carbon-storing material that can be used for structures, cladding, furniture, packaging and formwork. A material that adds a subtle charm to people's living environment. A miraculous material!

We are working to turn this material into products and then into solutions. Solutions that are technically efficient, naturally responsible and necessarily competitive. Because our ambition is to democratise these solutions, ensuring that tomorrow is wood and low-carbon.

Today, we bring together the best of the timber industry, from raw material to finished product, to offer you what you need, when you need it.

TWO BRANDS, EXCELLENCE PARTNERS, ONE GROUP

Two activities provide a comprehensive solution: Sinbpla selects and supplies high quality panels and timber for industry and Construction Solutions; Silverwood is a French manufacturer specialising in Interior and Exterior Design Solutions.

ISB draws upon partnerships of excellence with leading European manufacturers to offer the most comprehensive range of products. Here are a few examples: SCA, a Group shareholder since 2019, is an essential supplier of high-quality Northern wood. Metsä Wood, a specialist in lumber and engineered products, is distributed in France by ISB. Masonite Beams distributes its Swelite[®] I-beams exclusively through ISB.



PROTECTING THE RESOURCE

Warnings about deforestation and the degradation of biodiversity are multiplying. Since 2007, the Group has redoubled its efforts to guarantee the integrity and responsibility of its wood supplies, anticipating the European Union's Wood Regulation by 3 years, which checks on the legality of wood.





As part of the Group's CSR Charter, the 17 SDGs** are subject to **continuous** improvement and assessed annually.



* Our certified products are available on request **Sustainable Development Goals established by the UN (United Nations)

THE RIGHT WOOD

Wood is 'good': it grows, stores carbon and retains soil and water. It can also be processed using very little energy and has hundreds of uses... But there is no such thing as 'the right wood'. There are many types of wood with different properties: their density, hardness, mechanical properties, natural or imparted durability and appearance will determine their intended use. It's all about making the right choice.

The best species are selected in Europe and in France to offer products that are adapted to their use, but which above all know how to make their qualities (aesthetic, physical, mechanical, etc.) last for a long time.

ISB timber and products meet strict requirements in terms of respect for the law and human rights, impact on the environment and biodiversity, and forest renewal.

HIGH PERFORMANCE/LOW IMPACT

Wood is an effective solution here and now for 'living in the world differently' and preserving the environment.

1/Because it is a renewable material in a world where resources are becoming increasingly scarce. 2/Because in order to grow, trees take up CO₂, release oxygen and store carbon. 3/ Because if we transform this tree into wood, then into a product, the carbon remains captive in the product.

4/ Because wood is a "naturally capable" material: it requires little processing to be fit for purpose. So little energy, so low carbon emissions.

Better? The Group has adopted a CSR (Corporate Social Responsibility) Charter for 2022: responsible purchasing, low-carbon transport, employee safety, bio-based innovation, environmental impact, etc.



HIGH ADDED VALUES

A naturally sustainable wood Fewer petrochemical components More bio-based components

ISB SITES

- **5** production sites
- **4** storage platforms
- **5** sales agencies

4 maritime supply sites





THE MEANS TO ACHIEVE YOUR AMBITIONS

SKILLS AND KNOW-HOW

ISB Group's soul? 400 men and women who stand out for their expertise and know-how. Every day, they search for and find the wood, select, supply, store, transform the material, plane it, cut it, adapt it, pack it and deliver it to you. Better? They advise you and imagine what could be possible in the future to make our timber solutions even more profitable for you.

Purchasing, Production, Marketing, Sales, Communication and the Supply Chain bring together experts and enthusiasts of the wood industry to guide you, advise you and help you choose, understand and adapt a solution to your needs... right through to the project. They are your best partners.

Close to you, 70 talented people make up our sales and marketing teams: they are on the ground to meet your expectations.

INDUSTRIAL PERFORMANCE AND FRENCH QUALITY

All ISB Group sites are located in France. 5 factories manufacture the products in France. More than just a location, French manufacturing is a choice that guarantees a high level of quality and compliance with standards and regulations. In these factories, industrial capacity is constantly being improved to meet your expectations as closely as possible.

To meet your bespoke needs for landscaping solutions, the Moult factory makes profiles to order, as well as patterns and textures for customised cladding, panelling, decking or fencing. For construction, the Honfleur factory offers hyper-adaptation of all timber structure products: cutting out, sizing, reservations, cutting of curved structures, preparation of assemblies... from product to solution.

> Custom profiles



INNOVATION

Machining panels beams or posts



CUSTOMISED SOLUTIONS

ISB offers intelligent solutions. What more do they offer? Expertise and skills: sourcing, logistics, together with advice, selection assistance, calculation, pre-sizing to find the right compromise, then the right price. And finally, to adapt to your needs.



The acronym ISB stands for **"Innovation** et Solutions Bois". That says it all!

YOUR PROJECTS OUR SOLUTIONS

WOOD BUILDING SOLUTIONS

Sinbpla expertise enables ISB to offer the widest range of components available: Northern wood and French wood, wooden frameworks, structural products, joinery timber, carpentry timber, roofing timber and panels. In addition? Selection assistance, proposing variants, pre-dimensioning then machining: services and expertise **Sinbpla** transform products into tailor-made solutions.

Every year, 260,000 m^3 of timber and panels for Construction Solutions are sourced by our purchasing department and then stored on our logistics platforms.

A storage area of over 200,000 m² features 100,000 m³ of stock for Construction Solutions and 40,000 m³ of stock for Design Solutions. This will enable us to respond as closely as possible to site requirements, with maximum responsiveness.

WOOD LIVING SOLUTIONS

Specialist in planed products, **Silverwood** is the French manufacturer of Wood Solutions for interior and exterior design. Cladding, panelling and decking make up an extensive range, in which only sustainable, high-quality species are processed. More than just wood: treatments, finishes, colours, dimensions, standard or customised profiles, customisation, surface treatment, installation kits... are all possibilities offered by Design Solutions.

Treatment and finish products are progressing at ISB, where chemical components are gradually being replaced by bio-based molecules. The result is 3 new saturators and 2 treatment products that are more respectful of the environment and the user.





WOOD LIVING SOLUTIONS

Sales contacts:

TRADERS

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INDUSTRIALS National: +332 99 05 48 73



CLADDING

Silverwood quality in more than 400 references of exterior cladding!

And more than 280 new products to discover from our ranges of wood cladding with a saturator or paint finish with the Protect and Extra ranges, or cladding with a more natural wood look with the Essence and Classic ranges.

DESIGN TIMBER

Adorn exteriors in an attractive, natural way!

Solid planed wood products to fit out and finish your exteriors: structural timber, shutter blades, planed boards, barge boards, etc.





Wood at the heart of interior design trends!

In ready-to-install panels, printed, painted or natural wall cladding, authentic flooring or parquet, wood can be found in every area of the home and blends perfectly with other materials.



DECKS **& FENCES**

Authenticity and quality to extend living spaces outdoors!

Discover all the Silverwood products to adorn your exteriors in wood: a wide range of decks and fences with contemporary styles and undeniably appealing look.

WOOD BUILDING SOLUTIONS

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ROOFING FRAME JOINERY

A selection of high-performance woods to meet the requirements of both carpentry and joinery.

Northern Woods are renowned for their mechanical and physical qualities, which make them ideal for joinery, carpentry and roofing.

FITTINGS

Let our team of specialists guide youto help you choose the right panel for the right use!

Sinbpla imports and markets a very wide range of plywood and panels for multiple uses: joinery, interior and exterior design, packaging, fittings, events, etc.



STRUCTURE

A winning combination of products and solutions for all timber structure projects!

An expanded Structure range to support the development of timber construction by combining complementary services.





Specific uses for specific products!

Non-slip plywood, beams and 3-ply panels, perfectly suited to formwork.



INNOVATION ET SOLUTIONS B05

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